The City of Helsinki

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Financial Statements

2016



City of Helsinki 2016 Profit and Loss Account, Funds Statement and Balance Sheet

City of Helsinki 2016 Consolidated Profit and Loss Account, Funds Statement and Balance Sheet

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1 The City of Helsinki Financial Statements 2016

1.1 Economy stabilising – economic goals of the strategy have directed the operations well

"The year 2016 in the economy of the City of Helsinki was more positive than expected. The operating margin of the City was better than the budgeted figure and the tax revenue grew more than expected. Thus, the annual contribution margin was €300 million better than the budgeted target."

Due to the exceptionally high land sales incomes, the City's cash flow financing was enough to cover the investments. In 2016, the cash flow from operations and investments turned out around €160 million positive. This made it possible to reduce the City's loan stock.

1.2 Expenses controlled

The total expenditure of the City fell below the budgeted figure and the comparable expenditure growth remained low, only about 0.5 per cent.

"The restrictive growth target for running costs that has been outlined in the strategy has proved to be a viable method for directing the expenditure growth of the City. It has played a crucial role in balancing the economy of the City." notes Pajunen.

The expenditure was even slightly less than the previous year.

The expenditure growth in social and health care services remained comparatively low, 0.9 per cent. The expenditure growth in education and training services produced by the City was also relatively low at 1.6 per cent.

1.3 The future is being prepared

The City operations in 2016 were characterised by the preparation of the City's new leadership system and sector organisation, and by the preparations made for the health care reform and the provincial administration reform. The City Council approved the changes to the leadership system in June 2016 and made the decision to introduce the sector organisation starting 1 June 2017. The new Helsinki City Plan, which the City Council approved in October, enables the growth of Helsinki.

Startup Maria Oy started its operations in August 2016. The aim of the company is to create prerequisites for growth entrepreneurship and support the growth and internationalisation of growth enterprises.

1.4 Lively housing development

Just like in the previous year, the housing development was lively in 2016. The number of housing units under construction remained at around 7,000 units. In 2016, there were more residential buildings started than there were housing units completed.

The City's investments without municipally owned companies were €486 million. The investments by municipally owned companies amounted to 177 million, which means that the total investment expenditure was €663 million.

The biggest pre-construction projects were located in Kalasatama, €14 million, in Länsisatama, €22 million, and in Pasila, €9 million.

The City's profit for the financial year was €470 million. The comparable result for 2015 was €18.6 million and the comparable result for 2014 was €188.5 million. 2014 was the last year, when Helsingin Energia was included before the incorporation.

The annual contribution margin was €569 million. The annual contribution margin indicates the income financing left available for investments and loan instalments.

The basic assumption is that that the income financing of a municipality is sufficient if the annual contribution margin covers the write-offs. The annual contribution margin covered 169 per cent of the write-offs. The annual contribution margin was €300 million more than what was anticipated in the budget.

The tax revenue amounted to €3,206 million which means that the total tax revenue was €142 million more than the budgeted figure and that the tax revenue accrual was 4.5 per cent higher than a year earlier. The municipal tax revenue was €2,586 million (4.2 per cent growth) with the tax rate at 18.5 per cent. The corporation tax profits were €397 million, which represents an increase of 6.7 per cent. The real estate tax revenue was €222 million; an increase of €7.6 million or 3.5 per cent from the previous year.

The state subsidies allocated to Helsinki were €316 million.

The loans amounted to €2,157 per capita, compared to €2,518 in the previous year. The loan stock at the end of 2016 was €1,371 million. The liquidity of the City at the end of the year was 79 days. Unlike previous years, the liquidity of the City now also includes group subsidies' account funds deposited in the City's group account. The City's loan stock (loans from financial institutions and insurance institutions) decreased by €210 million.

The equity ratio was 77 per cent. The equity ratio of the City has stayed above 75 per cent during the last few years, when the average goal in the municipal economy is 70 per cent.

The grand total of the balance sheet is €14,249 million. The figure increased by€648 million compared to the previous year.

The Helsinki City Group's annual contribution margin amounted to 1,032 million, and improved by some €194 million compared to 2015. The liquidity of the City Group at the end of the year was 59 days.

2 Financial Statements

2.1 **Profit and Loss Account**

| | 2016-01-01 – 2016-12-31 | 2015-01-01 - 2015-12-31 |
|---|-------------------------|-------------------------|
| Operating profit | | |
| Sales income | 329 067 549,81 | 310 712 156,72 |
| Payment income | 227 627 428,94 | 213 373 782,89 |
| Supports and subsidies | 112 333 426,93 | 116 477 232,36 |
| Rental income | 359 202 286,01 | 345 695 275,04 |
| Other operating profit | 53 238 531,71 | 55 302 537,19 |
| | 1 081 469 223,40 | 1 041 560 984,20 |
| Production for own use | 117 110 638,78 | 114 806 740,12 |
| Operating expenses | | |
| Personnel expenses | | |
| Wages and salaries | -1 349 744 040,98 | -1 374 274 830,41 |
| Secondary personnel expenses | | , |
| Pensions | -360 793 673,10 | -381 266 404,84 |
| Other secondary personnel expenses | -85 446 734,96 | -82 180 418,16 |
| Procured services | -1 640 090 361,25 | -1 658 467 733,77 |
| Materials, supplies and goods | -193 134 287,51 | -185 398 030,43 |
| Subsidies | -443 695 461,51 | -428 572 296,24 |
| Rental costs | -186 064 694,52 | -180 877 423,95 |
| Other operating expenses | -7 096 461,25 | -11 790 807,67 |
| | -4 266 065 715,08 | -4 302 827 945,47 |
| | | |
| OPERATING PROFIT MARGIN | -3 067 485 852,90 | -3 146 460 221,15 |
| Tax revenue and state subsidies | 0.005.005.007.00 | 0 007 045 455 54 |
| Tax revenue | 3 205 605 067,26 | 3 067 915 155,51 |
| State subsidies | 316 330 487,00 | 273 171 631,00 |
| | 3 521 935 554,26 | 3 341 086 786,51 |
| Financing income and expenses | | |
| Interest income | 82 825 452,53 | 86 160 771,68 |
| Other financing income | 50 551 271,55 | 18 698 560,55 |
| Interest expenses | -18 006 535,53 | -22 175 521,78 |
| Other financing expenses | -442 267,93 | -12 195 452,69 |
| | 114 927 920,62 | 70 488 357,76 |
| ANNUAL CONTRIBUTION MARGIN | 569 377 621,98 | 265 114 923,12 |
| Depreciation and impairment | | |
| Depreciations according to plan | -337 209 365,83 | -329 573 458,19 |
| Impairments | 0,00 | -56 122 030,88 |
| | -337 209 365,83 | -385 695 489,07 |
| Extraordinary items | | |
| Extraordinary income | 239 529 457,74 | 139 774 982,72 |
| Extraordinary expenses | -1 517 737,41 | -593 052,36 |
| | 238 011 720,33 | 139 181 930,36 |
| RESULT FOR THE FINANCIAL PERIOD | 470 179 976,48 | 18 601 364,41 |
| | 470 173 370,48 | 10 001 304,41 |
| Increase (-) or decrease (+) in depreciation difference | -13 908 201,74 | 3 066 599,27 |
| Increase (-) or decrease (+) in provisions | 16 299 754,01 | -2 115 804,78 |
| Increase (-) or decrease (+) in funds | -7 532 850,66 | 9 281 702,82 |
| | -5 141 298,39 | 10 232 497,31 |
| | | |
| SURPLUS/DEFICIT (-) FOR THE FINANCIAL PERIOD | 465 038 678,09 | 28 833 861,72 |

2.2 Funds Statement

| | 2016 | 2015 |
|---|---------------|--------------------------|
| Operating cash flow | | |
| Annual contribution margin | 569 377 622 | 265 114 923 |
| Extraordinary items | 238 011 720 | 139 181 930 |
| Adjustments to internal financing | -251 476 472 | -151 426 837 |
| | 555 912 870 | 252 870 016 |
| Cash flow from investments | | |
| Investment expenses | -662 960 182 | -571 167 435 |
| Financial contributions for investment expenses | 18 806 010 | 5 266 651 |
| Revenues from transfers of fixed assets | 247 049 519 | 146 066 807 |
| | -397 104 653 | -419 833 977 |
| OPERATING AND INVESTMENT CASH FLOW | 158 808 217 | -166 963 961 |
| CASH FLOW FROM FINANCING | | |
| Changes in lending | | |
| Additions to lending claims | -9 912 083 | -23 305 331 |
| Reductions to lending claims | 67 329 983 | 101 527 493 |
| | 57 417 900 | 78 222 162 |
| Changes in loan stock | | |
| Additions to long-term loans | 110 000 000 | 120 000 000 |
| Repayments of long-term loans | -320 728 881 | -116 640 612 |
| | -210 728 881 | 3 359 388 |
| Changes in equity | 0 | 0 |
| | | |
| Other changes in liquidity | E 000 005 | 40 705 700 |
| Changes in funds and capital for assignments | -5 899 825 | -13 705 733 |
| Changes to current assets | -2 246 830 | -331 455 |
| Changes in receivables | -133 043 221 | -11 382 318 |
| Changes in interest-free liabilities | <u> </u> | 43 338 512 17 919 006 |
| | | |
| CASH FLOW FROM FINANCING | 20 623 480 | 99 500 556 |
| CHANGE IN LIQUID ASSETS | 179 431 697 | -67 463 405 |
| Change in liquid assets | | |
| Liquid assets, 31 Dec | 1 119 862 681 | 940 430 983 |
| Liquid assets, 1 Jan | 940 430 984 | 1 007 894 388 |
| | 179 431 697 | -67 463 405 |

2.3 Balance Sheet

| ASSETS | 2016-12-31 | 2015-12-3 |
|---|------------------|-------------------------------------|
| IXED ASSETS | | |
| Intangible assets | | |
| Intangible rights | 17 631 524,42 | 19 824 200,7 |
| Other long-term expenses | 82 187 580,03 | 84 037 356,9 |
| Advance payments | 2 651 250,78 | 1 064 142,7 |
| | 102 470 355,23 | 104 925 700,3 |
| Tangible assets | | 101 020 700,0 |
| Land and water areas | 3 216 005 991,32 | 3 142 539 056,7 |
| Buildings | 1 677 989 106.34 | 1 622 494 096,8 |
| Fixed constructions and equipment | 1 347 881 312,02 | 1 313 801 629,4 |
| Machines and equipment | 265 377 755,17 | 172 954 625,3 |
| Other tangible assets | 12 243 237,69 | 12 055 722,6 |
| Advance payments and unfinished procurements | 346 861 716,38 | 311 149 601,8 |
| Advance payments and uninished procurements | 6 866 359 118,92 | 6 574 994 732,8 |
| luure et ure mte | 0 000 000 110,02 | 0 574 554 752,0 |
| Investments | 2 150 722 224 70 | 2 1 4 2 4 2 0 4 5 2 2 |
| Shares and interests Debenture bonds receivables | 3 150 722 224,78 | 3 143 429 452,3 |
| Other loan receivables | 1 951 425 487,26 | 2 008 843 387,3 |
| Other receivables Other receivables | 546 462,37 | 546 462,3 5 152 819 302,0 |
| Other receivables | 5 102 694 174,41 | J 1JZ 819 JUZ,U |
| | | |
| UNDS FOR ASSIGNMENTS | 132 139 837,06 | 139 714 782,5 |
| State assignments | 4 380 746,45 | 4 343 876,0 |
| Special contribution margins for endowment funds | 543 780 658,89 | 441 766 687,7 |
| Other assignment funds | 680 301 242,40 | 585 825 346,3 |
| URRENT ASSETS | | |
| Current assets | 10 260 207,98 | 9 450 777,7 |
| Materials and supplies | 7 110 419,10 | 5 674 958,9 |
| Unfinished products | 88 837,43 | 86 897,5 |
| Other inventories | 17 459 464,51 | 15 212 634,2 |
| Receivables | | |
| Long-term receivables | 0,00 | 65 000,0 |
| Trade receivables | 62 229,53 | 62 229,5 |
| Loan receivables | 126 553 776,67 | 24 107 375,7 |
| Other receivables | 126 616 006,20 | 24 234 605,3 |
| | 120 010 000,20 | 24 204 003,0 |
| Short-term receivables | 53 303 856,13 | 58 019 982,3 |
| Sales receivables | 630 702,47 | 428 490,9 |
| Loan receivables | 66 409 036,10 | 40 477 692,9 |
| Other receivables | 113 565 706,20 | 104 321 314,4 |
| Transfer receivables | 233 909 300,90 | 203 247 480,7 |
| | 360 525 307,10 | 227 482 086,0 |
| Receivables in total | | |
| Marketable securities | 0,00 | 554 000 000,0 |
| Investment in bonds | 20 000 000,00 | 20 000 000,0 |
| | 20 000 000,00 | 574 000 000,0 |
| Cash and bank receivables | 1 099 862 680,72 | 366 430 983,3 |
| | | |

| EQUITY AND LIABILITIES | 2016-12-31 | 2015-12-31 |
|---|-------------------|-------------------|
| EQUITY | | |
| Initial capital | 2 972 406 573,75 | 2 972 406 573,75 |
| Revaluation reserve | 1 806 409 169,60 | 1 808 363 726,30 |
| Other internal funds | 522 301 782,81 | 514 768 932,15 |
| Other shareholders' equity | 729 030 699,71 | 729 030 699,71 |
| Surplus/deficit (-) from previous accounting periods | 4 479 253 433,41 | 4 450 419 571,69 |
| Surplus/deficit (-) for the financial period | 465 038 678,09 | 28 833 861,72 |
| | 10 974 440 337,37 | 10 503 823 365,32 |
| DEPRECIATION DIFFERENCE AND VOLUNTARY PROVISIONS | | |
| Depreciation difference | 66 103 369,57 | 52 195 167,83 |
| Voluntary provisions | 1 812 322,23 | 18 112 076,24 |
| | 67 915 691,80 | 70 307 244,07 |
| MANDATORY PROVISIONS | | |
| Provisions for pensions | 124 885 293,00 | 138 100 682,00 |
| | 124 885 293,00 | 138 100 682,00 |
| EQUITIES FOR ASSIGNMENTS | | |
| State assignments | 133 336 273,80 | 140 636 570,51 |
| Equities for endowments funds | 4 380 746,45 | 4 343 876,04 |
| Equities for other assignments | 515 003 293,74 | 419 163 796,41 |
| | 652 720 313,99 | 564 144 242,96 |
| LIABILITIES | | |
| Long-term | | |
| Loans from financial institutions and insurance companies | 1 248 517 914,15 | 1 253 825 664,42 |
| Loans from other institutions | 7 437 802,77 | 7 437 802,77 |
| Advance payments received | 300 000,00 | 13 118 446,30 |
| Accounts payable | 1 165 000,00 | 1 160 000,00 |
| Connection fees and other debts | 7 551 735,97 | 105 085,45 |
| | 1 264 972 452,89 | 1 275 646 998,94 |
| Short-term | | |
| Loans from financial institutions and insurance companies | 115 307 750,28 | 320 728 881,34 |
| Advance payments received | 11 381 225,07 | 11 581 927,92 |
| Accounts payable | 141 077 865,44 | 135 062 592,98 |
| Connection fees and other debts | 512 436 659,63 | 169 676 663,63 |
| Deferred debts | 384 534 753,82 | 412 618 186,04 |
| | 1 164 738 254,24 | 1 049 668 251,91 |
| | | |
| Liabilities in total | 2 429 710 707,13 | 2 325 315 250,85 |

2.4 Consolidated Profit and Loss Account

| 1 000 euros | 2016-01-01 – 2016-12-31 | 2015-01-01 - 2015-12-31 |
|--|-------------------------|-------------------------|
| Operating income | 3 156 032 | 3 114 365 |
| Operating expenses | -5 604 281 | -5 559 544 |
| Share of associated company profit / loss (-) | 9 883 | 7 794 |
| OPERATING MARGIN | -2 438 366 | -2 437 385 |
| Tax revenue | 3 205 605 | 3 067 915 |
| State subsidies | 316 330 | 273 172 |
| Financing incomes and expenses | | |
| Interest earnings | 16 755 | 19 519 |
| Other financing incomes | 14 314 | 16 692 |
| Interest expenses | -73 753 | -90 085 |
| Other financing expenses | -8 902 | -11 985 |
| | -51 586 | -65 859 |
| ANNUAL CONTRIBUTION MARGIN | 1 031 983 | 837 843 |
| Depreciation and impairment | | |
| Depreciations according to plan | -675 889 | -658 686 |
| Over par and under par values for the financial period | -451 | 14 003 |
| Impairments | -291 | -976 |
| | -676 631 | -645 659 |
| Extraordinary items | 272 830 | 115 565 |
| RESULT OF THE FINANCIAL PERIOD | 628 182 | 307 749 |
| Appropriations | -12 546 | -470 |
| Income tax expense | -10 906 | -19 924 |
| (Net) Deferred taxes | -8 052 | -6 280 |
| Minority shares | 1 754 | 1 370 |
| SURPLUS/DEFICIT (-) FOR THE FINANCIAL PERIOD | 598 432 | 282 445 |
| | | |
| Key figures of the consolidated income statement | | |
| Operating profits/Operating expenses, % | 56,3 | 56,0 |
| Annual contribution margin/Depreciations, % | 152,6 | 127,0 |
| Annual contribution margin, euros/inhabitant | 1 624 | 1 334 |
| Population | 635 600 | 628 200 |

Consolidated Funds Statement 2.5

| 1 000 euros | 2016 | 2015 |
|--|------------|------------|
| CASH FLOW FROM OPERATIONS | | |
| Annual contributions margin | 1 031 983 | 837 843 |
| Extraordinary items | 272 830 | 115 565 |
| Income tax expense | -10 906 | -19 924 |
| Adjustments to internal financing | -292 257 | -120 047 |
| , , , | 1 001 650 | 813 437 |
| CASH FLOW FROM INVESTMENTS | | |
| Investment expenses | -1 505 347 | -1 074 671 |
| Financial contributions for investment expenses | 20 003 | 7 008 |
| Revenues from transfers of fixed assets | 446 372 | 197 594 |
| | -1 038 972 | -870 069 |
| DPERATING AND INVESTMENT CASH FLOW | -37 322 | -56 632 |
| CASH FLOW FROM FINANCING | | |
| Changes in lending | | |
| Additions to lending claims | -8 483 | -9 853 |
| Reductions to lending claims | 7 939 | 14 164 |
| | -544 | 4 311 |
| Changes in Ioan stock | | |
| Additions to long-term loans | 534 986 | 269 182 |
| Repayments of long-term loans | -581 447 | -168 807 |
| Change in short-term loans | -24 788 | -30 345 |
| | -71 249 | 70 030 |
| Changes in shareholders' equity | 24 671 | 19 186 |
| Other changes in liquidity | | |
| Changes in funds and capital for assignments | 9 628 | -17 661 |
| Changes to current assets | -13 370 | 3 317 |
| Changes in receivables | -115 793 | 25 162 |
| Changes in interest-free liabilities | -36 373 | 78 243 |
| | -155 908 | 89 061 |
| CASH FLOW FROM FINANCING | -203 030 | 182 588 |
| CHANGE IN LIQUID ASSETS | -240 352 | 125 956 |
| Change in liquid assets | | |
| Liquid assets, 31 Dec | 1 257 711 | 1 498 063 |
| Liquid assets, 1 Jan | 1 498 063 | 1 372 107 |
| | -240 352 | 125 956 |
| | | |
| Key figures of the group cash flow statement | | |
| Operations and investments cash flow accrual in 5 years, 1 000 euros | -637 460 | -639 593 |
| Internal financing of investments, % | 69,5 | 78,5 |
| Debt coverage ratio | 1,7 | 3,6 |
| Cash-solvency (days) | 59 | 79 |

2.6 Consolidated Balance Sheet

| 1 000 euros | 2016-12-31 | 2015-12-31 |
|--|------------|------------|
| SSETS | | |
| IXED ASSETS | | |
| Intangible assets | | |
| Intangible rights | 51 771 | 56 849 |
| Other long-term expenses | 233 348 | 240 701 |
| Advance payments | 13 008 | 8 195 |
| | 298 127 | 305 74 |
| Tangible assets | | |
| Land and water areas | 3 286 803 | 3 213 124 |
| Buildings | 5 586 425 | 5 542 485 |
| Fixed constructions and equipment | 2 400 355 | 2 352 083 |
| Machines and equipment | 1 235 869 | 1 140 282 |
| Other tangible assets | 20 113 | 20 19 |
| Advance payments and unfinished procurements | 1 094 832 | 724 059 |
| | 13 624 397 | 12 992 224 |
| Investments | | |
| Shares in associated companies | 245 148 | 244 504 |
| Other shares and interests | 451 449 | 445 297 |
| Other loan receivables | 478 671 | 475 906 |
| Other receivables | 2 120 | 2 117 |
| | 1 177 388 | 1 167 824 |
| UNDS FOR ASSIGNMENTS | 536 330 | 455 667 |
| CURRENT ASSETS | | |
| Current assets | 112 122 | 98 752 |
| Receivables | | |
| Long-term receivables | 166 724 | 63 573 |
| Short-term receivables | 390 968 | 376 391 |
| | 557 692 | 439 964 |
| Marketable securities | 25 269 | 496 434 |
| Cash and bank receivables | 1 232 443 | 1 001 630 |
| ASSETS IN TOTAL | 17 563 768 | 16 958 240 |

| 1 000 euros | 2016-12-31 | 2015-12-31 |
|---|------------|------------|
| EQUITY AND LIABILITIES | | |
| ΕΟυΙΤΥ | | |
| Initial capital | 2 972 407 | 2 972 407 |
| Initial capital of associations and foundations | 5 815 | 5 815 |
| Revaluation reserve | 1 811 270 | 1 813 224 |
| Other internal funds | 839 606 | 812 676 |
| Other shareholders' equity | 734 105 | 734 105 |
| Surplus/deficit (-) from previous accounting periods | 3 554 875 | 3 276 798 |
| Surplus/deficit (-) for the financial period | 598 431 | 282 445 |
| | 10 516 509 | 9 897 470 |
| MINORITY SHARES | 80 264 | 69 574 |
| MANDATORY PROVISIONS | | |
| Provisions for pensions | 125 976 | 140 137 |
| Other mandatory provisions | 36 753 | 39 445 |
| | 162 729 | 179 582 |
| EQUITIES FOR ASSIGNMENTS | 657 523 | 567 232 |
| LIABILITIES | | |
| Long-term | | |
| Long-term liabilities with interest | 4 661 008 | 4 443 558 |
| Long-term liabilities without interest | 99 666 | 97 892 |
| | 4 760 674 | 4 541 450 |
| Short-term | | |
| Short-term liabilities with interest | 279 017 | 567 717 |
| Short-term liabilities without interest | 1 107 052 | 1 135 215 |
| | 1 386 069 | 1 702 932 |
| Liabilities in total | 6 146 743 | 6 244 382 |
| EQUITY AND LIABILITIES IN TOTAL | 17 563 768 | 16 958 240 |
| Canada da la constanción de | | |
| Group balance sheet key figures Equity ratio, % | 60,3 | 58,8 |
| | | |
| Relative indebtedness, % | 91,2 | 95,6 |
| Accrued surplus, euros | 4 153 306 | 3 559 243 |
| Accrued surplus, euros/inhabitant | 6 534 | 5 666 |
| Group Ioan portfolio 31 Dec, 1 000 euros | 4 940 025 | 5 011 275 |
| Group Ioan portfolio, euros/inhabitant | 7 772 | 7 977 |
| Group loans receivable 31 Dec, 1 000 euros | 478 671 | 475 906 |
| Group loans receivable, euros/inhabitant | 753 | 758 |



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